ProStart I-II

# **PROSTART I**

Levels: 11-12 Units of Credit: 1.0 CIP Code: 20.0411

Prerequisite: Food and Nutrition I and II are recommended

### **COURSE DESCRIPTION**

**PROSTART I**—(1.0 credit) This basic course from the National Restaurant Association introduces students into the world of professional cooking. Basic communication skills, safety and sanitation, food preparation, meal planning, and other topics are taught in this beginning course. FCCLA may be an integral part of this course.

# PROSTART II

Levels: 11-12

Units of Credit: 1.0 CIP Code: 20.0511

Prerequisite: Food and Nutrition I and II and ProStart I are recommended.

# **COURSE DESCRIPTION**

**PROSTART II**—(1.0 credit) Students will continue to be trained for employment in restaurants. The basic skills taught in ProStart I will be reviewed and additional skills such as customer relations, accounting procedures, and more advanced food preparation skills will be taught. FCCLA may be an integral part of this course.

# CORE STANDARDS, OBJECTIVES, AND INDICATORS

#### **STANDARD**

20.0411-01 Students will discuss the importance of human relations in obtaining and sustaining an

employment situation.

**OBJECTIVES** 

20.0411-0101 Discuss the importance of basic communication skills.

20.0411-0102 Identify appropriate interpersonal employment skills.

National Standard 1.2

20.0411-0103 Prepare for employment.

· Create a quality cover letter

· Create a quality resume

· Accurately complete a job application

· Demonstrate appropriate job interviewing skills

20.041-01<u>04</u> Act as a responsible employee.

· Consistently work cooperatively with co-workers and supervisors

• Consistently demonstrate dependability

Consistently demonstrate punctuality

· Consistently perform job tasks and work independently

**STANDARD** 

20.0411-02 Students will discuss the importance of good customer relations.

OBJECTIVES 20.0411-02<u>01</u> Identify basic methods of creating good customer relations.

National Standards 10.3.1, 10.3.2

20.0411-02<u>02</u> Identify the manager's role in customer service.

National Standards 10.3.1, 10.3.2

**STANDARD** 

**20.0411-03** Students will discuss and explain the importance of sanitation.

**OBJECTIVES** 

20.0411-0301 Identify standards of personal grooming and hygiene, including frequent hand washing

and other sanitation procedures.

National Standard 8.2.5

20.0411-0302 Identify the factors contributing to food-borne contamination and illness and

prevention strategies.

National Standard 8.2

· Discuss the importance of food safety

- · List the steps for establishing a food safety system
- Maintaining a clean and sanitary kitchen

**STANDARD** 

**20.0411-04** Students will consistently implement safety guidelines.

**OBJECTIVES** 

20.0411-0401 Discuss and implement workplace safety.

20.0411-0402 Identify how to prevent fires and burns.

20.0411-0403 Identify how to lift and carry objects safely.

20.0411-0404 Identify how to prevent cuts.

20.0411-0405 Discuss safety as an ongoing process.

**STANDARD** 

**20.0411-05** Students will identify pieces of food service equipment, utensils, and knives.

**OBJECTIVES** 

20.0411-0501 Identify receiving, storage, and pre-preparation equipment.

National Standard 8.3

20.0411-05<u>02</u> Identify cooking, holding, and service equipment.

National Standard 8.3

20.0411-0503 Explain how to clean and care for the equipment.

National Standard 8.3

**STANDARD** 

**20.0411-06** Students will explore the facets of food production.

**OBJECTIVES** 

20.0411-0601 Practice proper measuring techniques and use correct terminology in quantity food

production.

National Standard 8.5.3

20.0411-0602 Identify characteristics of foods containing dairy products, cheese, eggs and

prepare and present food products using dairy and/or egg products.

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20.0411-06 <u>03</u>	Identify characteristics of quality breakfast foods then prepare and present breakfast foods.  National Standard 8.5.11
20.0411-06 <u>04</u>	Identify characteristics of hot and cold sandwiches and prepares and present hot and cold sandwich items.  National Standard 8.5.9
20.0411-06 <u>05</u>	Identify characteristics of fruits and vegetables and appropriate storage and cooking methods.  National Standard 8.5.7
20.0411-06 <u>06</u>	Prepare and present a fruit and vegetable tray using garnishes.
20.0411-06 <u>07</u>	Identify terminology, types and preparation methods of salads and dressings, then prepare and present a salad with the appropriate dressing.  National Standard 8.5.8
20.0411-06 <u>08</u>	Participate in planning and preparing an assembly-line food product.
STANDARD	
20.0411-07	Students will list nutritional needs of individuals and the basics of menu/meal planning.
OBJECTIVES 20.0411-07 <u>01</u>	Identify the ABCs of nutrition.
20.0411-07 <u>02</u>	Explain the role of proteins, vitamins, minerals, and water.
20.0411-07 <u>03</u>	Review nutritional guidelines. National Standard 14.2.4  Dietary Guidelines for Americans Food Guide Pyramid Reading a nutrition label
20.0411-07 <u>04</u>	Identify methods for making menus more nutritious. National Standard 14.3.1
20.0411-07 <u>05</u>	Prepare and present a nutritious menu item. National Standard 14.3.3
STANDARD 20.0411-08	Students will identify food service costs by applying their knowledge of equivalents, recipe adjustment, and calculating the costs for serving and menu requirements.
20.0411-08  OBJECTIVES	recipe adjustment, and calculating the costs for serving and menu requirements.
20.0411-08 OBJECTIVES 20.0411-08 <u>01</u>	recipe adjustment, and calculating the costs for serving and menu requirements.  Review basic math skills of fractions, decimals, and percent.

20.0411-08<u>05</u> Discuss the importance of standardization and portion control in food production.

20.0411-08<u>06</u> Demonstrate accurate portion control in plating or serving food items and calculate the cost-per-serving of quantity food.

# **STANDARD**

20.0411-09

Students will discuss the importance of human relations and communication in obtaining and sustaining an employment situation.

## **OBJECTIVES**

20.0411-0901

Prepare for employment.

- Create a quality cover letter
- Create a quality resume

20.0411-0902 Critique appropriate interpersonal employment skills.

National Standard 1.2

- · Demonstrate dependability and punctuality
- Perform job tasks and work independently
- · Work cooperatively with co-workers and supervisors

20.0411-09<u>03</u> Identify how to handle customer complaints.

20.0411-0904 Practice written communication skills.

20.0411-09<u>05</u> Practice correct telephone skills and how to communicate in a crisis.

20.0411-09<u>06</u> Discuss and practice effective listening, memorization and speaking skills.

20.0411-0907 Discuss how to communicate promotional information.

20.0411-0908 Write complaint and response letters.

# **STANDARD**

20.0411-10

Students will use proper sanitation techniques and safety procedures.

## **OBJECTIVES**

20.0411-1001

Follow standards in personal grooming and hygiene.

National Standard 8.2.5

20.0411-10<u>02</u>

Follow proper sanitation techniques.

National Standard 8.2

- Obtain a food handler's permit
- · Wear a chef's coat or apron and appropriate hair covering
- Demonstrate frequent and proper hand washing
- Implement sanitation procedures
- · Practice mise en place
- · Clean up working area appropriately

20.0411-1003 Consistently implement safety guidelines and procedures.

20.0411-10<u>04</u> Demonstrate handling, sharpening, and storage of knives.

National Standard 8.5.1

STANDARD 20.0411-11	Students will discuss the history of food service.
OBJECTIVES 20.0411-11 <u>01</u>	Discuss how the modern restaurant was created.
20.0411-11 <u>02</u>	Identify various cuisines of the world.
20.0411-11 <u>03</u>	Discuss food service in the United States
20.0411-11 <u>04</u>	Discuss the future of food service.
STANDARD 20.0411-12	Students will discuss the role of potatoes and grains in the food service industry.
OBJECTIVES 20.0411-12 <u>01</u>	Identify and describe different types of potatoes, grain, legumes, and pasta.
20.0411-12 <u>02</u>	Prepare and present quality potato, pasta, legume, grain (other than rice) and rice items.  National Standard 8.5.7
STANDARD 20.0411-13	Students will describe the lodging/travel industry history and explain the role of tourism in the hospitality industry.
OBJECTIVES 20.0411-13 <u>01</u>	Discuss the basics of lodging history and operations. National Standard 10.4
20.0411-13 <u>02</u>	Discuss the organization of the lodging industry.
20.0411-13 <u>03</u>	Identify career opportunities in the lodging industry. National Standard 10.1
20.0411-13 <u>04</u>	Identify property management systems and room rates.
20.0411-13 <u>05</u>	Create and present a quality travel brochure. National Standard 10.5.4, 10.5.5
20.0411-13 <u>06</u>	Plan a three-day vacation.
20.0411-13 <u>07</u>	Categorize the businesses in the tourism industry and explain the role of tourism in the hospitality industry.
20.0411-13 <u>08</u>	List the advantages and disadvantages of various types of travel.
20.0411-13 <u>09</u>	Plan a three-day vacation.

STANDARD 20.0411-14	Students will describe various types of meal service and appropriate use of dining utensils and table settings.
OBJECTIVES 20.0411-14 <u>01</u>	Identify traditional service staff and serving styles.
20.0411-14 <u>02</u>	Identify service tools and utensils.
20.0411-14 <u>03</u>	Demonstrate appropriate place setting, and serving (including setting and clearing).
20.0411-14 <u>04</u>	Explain how to serve a meal.
20.0411-14 <u>05</u>	Practice suggesting items and guiding guests through the menu.
20.0411-14 <u>06</u>	Practice handling customer complaints.
STANDARD 20.0411-15	Students will discuss and prepare desserts and baked goods.
OBJECTIVES 20.0411-15 <u>01</u>	Identify and describe the types and roles of ingredients in baking.
20.0411-15 <u>02</u>	Differentiate between types of doughs, batters, pastries, cookies, cakes and tortes. National Standard 8.5.10
20.0411-15 <u>03</u>	Explain types of chocolate, creme anglaise and how they are prepared and used in desserts.
20.0411-15 <u>04</u>	Prepare lean and rich yeast bread, muffins, cake or torte, an iced item, a pie, puff pastry item, cookie, chocolate item, cream anglaise item, and demonstrate quality presentation and plating.
STANDARD 20.0411-16	Students will discuss and incorporate information regarding menus, marketing, inventory control, and standard accounting practices.
OBJECTIVES 20.0411-16 <u>01</u>	Identify various types of menus and menu cycles.
20.0411-16 <u>02</u>	Identify and discuss basic marketing concepts and how markets are commonly segmented.
20.0411-16 <u>03</u>	Design and write a restaurant menu.
20.0411-16 <u>04</u>	Complete a menu analysis.
20.0411-16 <u>05</u>	Design a marketing public relations item.
20.0411-16 <u>06</u>	Identify factors affecting food prices and purchasing decisions.
20.0411-16 <u>07</u>	Identify proper receiving, storage and inventory methods for various food products.
20.0411-16 <u>08</u>	Complete a menu purchase order.

20.0411-16 <u>09</u>	Identify basic accounting terms.
20.0411-16 <u>10</u>	Discuss the use of and complete an income statement.
20.0411-16 <u>11</u>	Discuss the use of and complete a balance sheet.
20.0411-16 <u>12</u>	Complete three financial statements.
STANDARD 20.0411-17	Students will identify the use and care of meat, poultry, and seafood.
OBJECTIVES 20.0411-17 <u>01</u>	Identify various forms of meat, poultry, fish, and seafood.
20.0411-17 <u>02</u>	Match appropriate types of cooking methods with different forms of meat, poultry, fish, and seafood.
20.0411-17 <u>03</u>	Prepare and present a quality beef, poultry, and fish/seafood entrée(s). National Standard 8.5.5
STANDARD 20.0411-18	Students will discuss, prepare and present a quality stock(s), soup(s), and sauce(s).
OBJECTIVES 20.0411-18 <u>01</u>	Identify types, preparation methods, cooling and storage of stocks.
20.0411-18 <u>02</u>	Identify types, preparation methods, cooling and storage of soups.
20.0411-18 <u>03</u>	Prepare and present a quality stock, soup, and sauce. National Standard 8.5.6